Benefits of Leasing
for Educational Institutions

Leasing solutions from Pyramid Technology make it easy for educational institutions to acquire, manage and control your assets.
When you choose to lease, your school or university will enjoy many valuable benefits. Perhaps there is no greater benefit than the ability to purchase more hardware, software and services through a financed structure compared to a cash purchase. This allows you to get more of the IT solution you need today to meet the needs of your students, faculty and administration. Other benefits include:

Manage Your Budget Cuts
We can structure your acquisition to use available funds this year and adjust payments to fit future budget cycles.

Lower Upfront Costs
Through financing, you minimize upfront costs and spread costs across the lifetime of your solution.

Flexible Pay Structures
Lease financing provides flexibility that up-front purchasing does not offer, such as 100% financing with no money down and a variety of end-of-lease options.

Protect Against Advancing Technology
Leasing enables you to stay on top of technological advances with minimal financial impact or risk.

Ability to Bundle Costs
Lease financing can cover all aspects of your solution, including hardware, software and services.

Maximize Your IT Resources
Leasing can make it affordable to modernize your IT equipment today and reduce the enormous cost of downtime and IT resources spent to fix and maintain aging equipment.

We look forward to talking to you about your school's technology and financial services needs. Call your Pyramid Technology Account Manager or our Account Specialist Team at **978-823-0700 or sales@pyramiddec.com**

Think about Financing? Think about TCO, Too

An often overlooked part of determining whether to use financing is how it ties to your IT strategy. By analyzing the Total Cost of Ownership (TCO) of your current IT resources and the assets planning to be acquired, it will help reveal "hidden" or non-obvious ownership costs that might otherwise be overlooked in making purchase decisions or planning budgets.

The TCO analysis begins with designing a cost model that identifies your current IT systems and costs as well as the new systems being considered. A sophisticated analysis will cover a five year period and includes such factors as:

- Capital costs and office space
- Documentation and training
- Maintenance, support and supplies
- Software and application development
- Downtime

What you may find after doing a TCO analysis is justification for establishing a three or four year technology refresh cycle. You also might be surprised to see that hardware expenditures are a small part of your overall IT expenses, but have a large impact on other cost drivers.